

BUSINESS SENSITIVE

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Landscape of MC Devices

Kampala, Uganda March 13 - 14, 2008

R. Reade Harpham Director of Design



Battelle



• One of the largest *not-for profit* R&D companies in the world.

- Our Mission "To translate scientific discovery into innovative solutions for the benefit of our fellow citizens, and to be a benefactor for charitable activities especially - education."
- Began operations in 1929 and is a global science and technology company that helps clients develop and commercialize technology
- Oversee ~ \$3.8B in annual R&D and 19,000 staff at more than 100 WW locations

Program Objective

- The objective of this project is to assess the feasibility of, and develop new concepts for a lowcost, easy-to-train male circumcision device or method
 - Focus of work based on the forceps guided procedure and includes:
 - Review of existing devices
 - Concept generation
 - Concept refinement and evaluation

Existing Devices















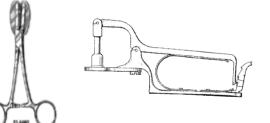


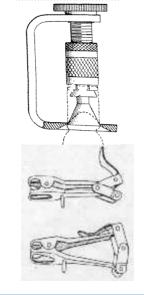






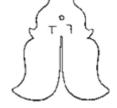


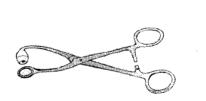


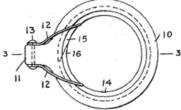








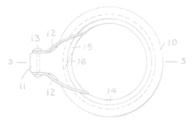






Existing Devices

- Over 20 Devices Identified
- Selected 10 representative devices based on functionality and potential availability for use
- 5 Countries of Origin
 - United States
 - Turkey
 - Netherlands
 Malaysia
 - South Korea
- Categorized based on method of hemostasis
 - Crush
 Clamp
 Ligature





Important Device Functions and Features

- Protect glans
- Position foreskin for tissue removal
- Provide a guide for tissue removal
- Control the amount of tissue removed
- Minimal blood loss (hemostasis)
- Easy to train and easy to use
- Low adverse event rate
- Acceptable cosmetic result
- Low cost
- Sterile

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Hemostasis: Crush



Gomco Clamp



Mogen Clamp

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Hemostasis: Crush

- Advantages
 - Does not need to stay on the patient
 - Works well with infants
 - Sutures are not typically required for infants

Disadvantages

 Only crushes the tissue, may not always prevent bleeding in adults

- No information on adult use



Hemostasis: Clamp



Ali's Klamp



Ismail Clamp



TaraKLamp



SmartKlamp



Kirve Klamp



Sunathrone

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Hemostasis: Clamp

Advantages

- Perceived ease of use no knots or sutures
- Reliable hemostasis
- Disadvantages
 - Must be worn from 3 to 12 days, depending on device
 - Can be uncomfortable due to size
 - Patient may experience pain due to difficulty during removal
 - Potential for complications if swelling or erection occurs.



Hemostasis: Ligature





Plastibell

Circ-Ring (self applied)

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Hemostasis: Ligature

- Advantages
 - Small size when compared with clamps
 - Potentially less discomfort for patient
 - Reliable hemostasis
- Disadvantages
 - High potential for self-use error (Circ-Ring)
 - Can be difficult to hold in place while tying ligature
 - Must be worn from 3 to 7 days, depending on device
 - Little information regarding use on adults
 - Potential for complications if swelling or erection occurs
 - Requires proper technique to reduce complications
 - Clinic must stock multiple sizes



Initial Performance Criteria for Device Evaluation

- Hemostasis
- Glans Protection
- Prevention of Reuse
- Complexity of Device
- Complexity of Procedure
- Amount of Post Operative Care
- Cosmetic Acceptability of Results
- Cost of the Device Per Use
- Infection Control



Initial Observations

- Similar steps are required for all device procedures
 - Apply anesthesia
 - Check for adhesions
 - Mark line of circumcision
 - Manipulate and position foreskin
- Size and complexity of devices vary significantly
- Most devices address protection of the glans
- Some devices prevent bleeding, but must be worn by the patient for several days
- Potential for improvement to better address patient comfort and ease of device use
- There is not a broad base of evidence regarding performance of devices performance claims come from manufacturer

Initial Conclusions

- No single device provides sufficient functionality to adequately address all initial performance criteria
- Alternative methods to control and stop bleeding and to close wound should be investigated
- Additional input from practitioners is needed relative to;
 - important functions and features
 - performance criteria
 - assessing and evaluating existing devices
 - alternative methods for wound closure



Contact Information

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Objectives for Breakout Session

- Discussion on Device Features and Functions
- Review Potential Issues with Wearable Devices
- Discussion of Alternative Wound Closure Methods



Support Information: Full Device Summary







Gomco Clamp

ALİ'SKLAMP ABA GROUP Ltd.

Product Name

Company Name



Ismail Clamp Allied Healthcare Products. Inc. DRIMS TRADING SDN BHD



Mogen Instruments, Ltd.



PlastiBell Hollister

| | | | | - 3 - | |
|--|--|---|---|---|---|
| Website | http://www.alisklamp.com | www.alliedhpi.com | http://www.ismailclamp.com | None available | http://www.hollister.com |
| County of Origin | Turkey | USA | Malaysia | USA | USA |
| In Production | Yes | Yes | Yes | Yes | Yes |
| Widespread Usage | Unknown | Most widely used circumcision instrument worldwide | Unknown | Popular, especially with Jewish Mohels | The Plastibell is used in nearly 60% of all routine infant circumcisions in the US. |
| Size Range | Infant to Adult | Infant to Adult | Infant to Adult | Infant to Adult | Infant |
| Number of Sizes | 5 | 9 | 4 | 2 | 6 |
| Number of Parts | 2 | 4 | 3 | 1 | 1 |
| Sizing Complexity (# Sizes X # Parts) | 10 | 36 | 12 | 2 | 6 |
| Sizing Procedure | Included measurement guide | Clinician | Included measurement guide | None | Handle Shape Indicates Size |
| Cost Range | Unknown | \$225 (Spectrum Surgical) | \$11 | \$250 (Spectrum Surgical) | \$0.35 (Medical College of Georgia) |
| | Polycarbonate | Metal | Plastic | Metal | Clear Plastic |
| | Ethylene Oxide | No | Ethylene Oxide | No | Unknown |
| Disposable | Yes | No | Yes | No | Yes |
| Circumcision Method | Scalpel | Scalpel | Scalpel | Scalpel | Ligature |
| Glans Protection | Yes | Yes | Yes | Yes, but can crush glans if not done properly | Plastic Bell covers the glans |
| Homeostasis | Clamp left on patient for several days | Clamp left in place for 5 minutes | Clamp left on patient for 5-10 days | | Ligature minimizes bleeding. Left in place for 1 week |
| Usage Procedure | <u>alisklamp.mht</u> | gomco.mht | http://www.ismailclamp.com/Index_fil es/clampingprocedurestep1.htm | <u>mogen.mht</u> | <u>plastibell.mht</u> |
| US Patent Approval | None Found CE | <u>3874389</u> FDA | None Found None Found | <u>2747576</u> FDA | None Found FDA |
| | | | | | |

None Found



Approval

FDA, CE







None Found



None Found

| Product Name | SmartKlamp | Tara Klamp | Circ-Ring | Kirve Klamp | Sunathrone |
|----------------------|----------------------------------|---|--|------------------------------------|---|
| Company Name | Circumvent BV | Carpe Diem Enterprises | Weihai Zhenxi Medical Equipment | BÜŞRA ÖZEL SAĞLIK HİZM. TİC. | Sunathrone Bio-Medical |
| | | | Corporation | VE SAN.LTD ŞTİ | |
| Website | http://www.smartklamp.com | http://www.taraklampsa.co.za | http://zhenxi-korea.com/ | http://www.kirveklamp.com | http://www.sunathrone.com/ |
| County of Origin | Netherlands | South Africa | Korean | Turkey | Malaysia |
| In Production | Yes | Yes | Yes | Yes | Yes |
| Widespread Usage | Unknown | Website lists clinics in South Africa | Unknown | Unknown | Unknown |
| | | that use the device | | | |
| | | | | | |
| Size Range | Infant to Adult | Infant to Adult | Adult | Infant to Young Adult | Infant to Adult |
| Number of Sizes | 6 | 8 | 7 | 5 | 5 |
| Number of Parts | 2 | 1 | 1 | 3 | 2 |
| Sizing Complexity (# | 12 | 8 | 7 | 15 | 10 |
| Sizes X # Parts) | | | | | |
| Sizing Procedure | Included measurement guide | Included measurement guide | ide Measure the perimeter of glans with a Included measurement guide | | Included measurement guide |
| | | | string | | |
| Cost Range | Unknown | \$23-\$36 (CIRCLIST) | Unknown | Unknown | Unknown |
| Materials | Polycarbonate and Nylon | Plastic | Plastic | Translucent Plastic | Clear Plastic |
| Sterilization | Ethylene Oxide | Unknown | Unknown | Unknown | Unknown |
| Disposable | Yes | Yes | Yes | Yes | Yes |
| Circumcision Method | Scalpel | Provided tissue cutter | Knife or scissors to cut off necrotic | Scalpel | Scalpel |
| | | | tissue | | |
| Glans Protection | Yes | Yes | Yes | Yes | Yes |
| Homeostasis | Clamp left on patient for 5 days | Clamp left on patient for 5 days | Ligature left on for 50 hours | Clamp left on patient for 3-5 days | Clamp left on patient for 8-12 days |
| | | , | , | | , |
| Lienen Dressdur | | Toro Ki oran Daalilat daa | -in-rise | lin alderen arbi | in the second second second second second second second second second second second second second second second |
| Usage Procedure | <u>smartklamp.mht</u> | Tara KLamp Booklet.doc | <u>circring.mht</u> | kirveklamp.mht | sunathrone.jpg |
| US Patent | None Found | None Found | None Found | None Found | None Found |
| | | | | | |

None Found



AL İ'SKLAMP ABA GROUP I td

penis.

1. Hvaienic Circumcision: It is

as there is no cut on the skin

protected against any infection risks

2. Aesthetic Circumcision: The length

part of the glans and its length can be

of the mucosa is the same in every

adjusted as wished by the surgeon.

3. Secure Circumcision: The glans

prevents the accidental cuts on the

4. Easy Circumcision: Learning to

use minimum training. There is no

5. Quick Circumcision: It is a quicker

provides a very short time it reduces

need to use assistant personnel

method than the others. As it

circumcision stress on children.

6. Cosmetically Good Results

9. No Gauze And Bandage

Cream After Circumcision 11. Comfort After Circumcision:

go on daily activities.

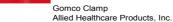
10. No Need To Use Antibiotic

Circumcised person can wear

underwear and pants, walk, play and

7. No Sutures 8. No Bleeding





Ismail Clamp DRIMS TRADING SON BHD



Mogen Instruments, Ltd. No manufacturer's claims found

06/12/2006



PlastiBell Hollister

No manufacturer's claims found 1. Easy to use - 3 step circumcision procedure i Inset inner tube ii Insert clamn iii. Tighten with screw nut 2. Safe : Maintains glans penis in it's anatomical position 3. Incidence and severity of complication is less. More clinical study by a third party would have to be done to substantiate this claim Features unique to Ismail Clamp

i Reversible clamping · Clamp can be removed just by turning screw nut anticlockwise a. Clamp can be removed at home by family members. If family member do not able to do it. clamp can be

removed by attending doctor. b. In case of complication, easy to remove clamp and proceed conventional circumcision c. Prepuce can be adjusted, prior

to it's removal ii. Easy, spontaneous and relatively painless removal. To achieve this,

the only active intervention required is to unscrew and remove screwnut.

1. 45+ years of successful clinical use have proven its safety and effectiveness 2. PlastiBell Circumcision Device provides a clean of excision and helps to promote rapid healing. 3. Ligature minimizes bleeding and eliminates the need for post-operative dressings. Individually sterile package reduces risk of infection. 4 Proven design of Plastibell anchors

ligature securely: protects glans and allows complete visual inspection.

The use of Gomco® and gomco-type clamps that have been reassembled by users with parts from different manufacturers, or that have bent parts or mismatched components, has led to clamps breaking, slipping, falling off during use, tearing penile tissue or failing to make a tight seal. Please note that although Gomco® and gomco-type clamps may appear to have interchangeable parts, these parts may not always be safely interchanged because they may vary slightly in dimensions.

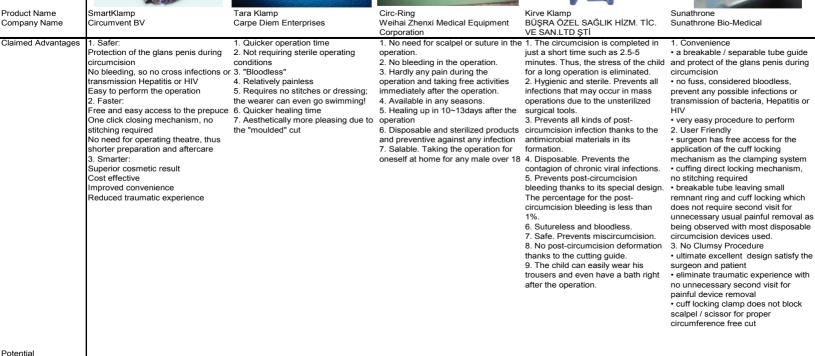
The use of Mogen® and mogen-type clamps that have jaw gap dimensions greater than those in the manufacturer's specifications, or use of clamps inappropriately sized for patients, has led to patient injuries. In such cases, the clamp may allow too much tissue to be drawn through the opening of the device, thus facilitating the removal of an excessive amount of foreskin and in some cases, a portion of the glans penis.











Potential Complications

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Gomco Clamp

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ABA GROUP Ltd.

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Product Name

Company Name Sources



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DRIMS TRADING SDN BHD

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Ismail Clamp



Mogen Clamp Mogen Instruments, Ltd.

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PlastiBell

Hollister

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> "Hollister Plastibell." CIRCLIST Home Page, [Online], Available: http://www.circlist.com/instrstechs/pla stibell.html. [Accessed: Feb. 13

"Potential for Injury from Circumcision [Online]. Available: http://www.fda.gov/cdrh/safety/circum cision.html. [Accessed: Feb. 13 20081.

| | | | | | TO |
|------------------------------|--|--|--|--|---|
| Product Name Company Name | SmartKlamp Circumvent BV | Tara Klamp Carpe Diem Enterprises | Circ-Ring Weihai Zhenxi Medical Equipment Corporation | Kirve Klamp BÜŞRA ÖZEL SAĞLIK HİZM. TİC. VE SAN.LTD ŞTİ | Sunathrone Sunathrone Bio-Medical |
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Criteria Dictionary



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Hemostasis

- Hemostasis
 - Measurement: Ability of the device to prevent lose of blood
 - Satisfaction:
 - High: Sutures, Ligature, Clamping
 - Mid: Crushing of blood vessels
 - Low: None

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Glans Protection

- Glans Protection
 - Measurement: Ability of the device to protect the glans
 - Satisfaction:
 - High: Glans is fully protected from any cutting
 - Mid: Glans is protected, but can be damage if device is not used properly
 - Low: Glans are not protected



Prevention of Reuse

- Prevention of Reuse
 - Measurement: Ability to minimize cross-infection by preventing the reuse of unsterile material
 - Satisfaction:
 - High: Device is disposable and is destroyed at the end of the procedure
 - Mid: Device is non-disposable but is expected to be sterilized prior to use
 - Low: Device is disposable but is not destroyed at the end of the procedure

Complexity of Device

- Reduction in number of parts
 - Measurement: Number of parts handled by clinician
 - Satisfaction: Lower is better
- Number of size variations required for adult males
 - Measurement: Number size options required to cover variations in adult population
 - Satisfaction: Lower is better

Complexity of Procedure

- Safety of the procedure
 - Measurement: Opportunities to make a mistake in the procedure and injure the patient or the clinician/practitioner
 - Satisfaction:
 - High: Few or no opportunities to injure the patient
 - Mid: Several opportunities to injure the patient
 - Low: Significant number of opportunities to injure the patient
- Number of procedural steps required
 - Measurement: Number of major steps required to complete the procedure
 - Satisfaction: Lower is better
- Reduced surgical time
 - Measurement: Average time required to complete the procedure
 - Satisfaction: Lower is better
- · Level of training required for use
 - Measurement: Skill level of clinician required to complete the procedure
 - Satisfaction:
 - High: Can be completed by an untrained individual based on written instructions
 - Mid: Can be completed by an individual with some medical training i.e. must be able to handle a scalpel, basic wound care
 - Low: Can only be completed by an individual with a high level of medical training i.e. must be able to suture, make free hand cuts

Amount Post Operative Care

- · Potential for post surgical complications due to the device
 - Measurement: Days device is left on the patient
 - Satisfaction: Lower is better
- Amount of post-operative care
 - Measurement: Amount of post-op care required by the patient
 - Satisfaction:
 - High: No care required. Procedure is done or device can be left alone
 - Mid: Patient must monitor site of surgery for complications
 - Low: Active maintenance required by the patient such as changing dressings every day.
- Prevention of blood borne infection
 - Measurement: Risk of infection to patient and clinician/practitioner
 - Satisfaction:
 - High: No transmission path for blood borne infection
 - Mid: Closed wound
 - Low: Open wound

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Cosmetic Acceptability Of Results

- Amount of tissue removed
 - Measurement: Amount of prepuse removed by the procedure
 - Satisfaction:
 - High: Can be adjusted by the clinician
 - Mid: Tight circumcision
 - Low: Loose circumcision
- Potential for scarring
 - Measurement: Risk of scaring after the procedure
 - Satisfaction:
 - High: Minimal risk of scaring
 - Mid: Risk of scaring due to necrotic tissue left on glans
 - Low: High risk of scaring
- Alignment of tissue after foreskin removal
 - Measurement: Ease of alignment of foreskin during removal
 - Satisfaction:
 - High: Device aligns cutline with the glans
 - Mid: Device provides some features to assist in alignment
 - Low: Alignment is done freehand

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Cost of the Device Per Use

- Unit manufacturing cost of device
 - Measurement: Manufacturing cost of device
 - Satisfaction: Lower is better
- Cost of other consumables
 - Measurement: Cost of other consumables (gauze, sutures, etc.)
 - Satisfaction: Lower is better
- Preparation and re-processing costs for reusable components
 - Measurement: Cost to reprocess non-disposable devices (sterilization, etc.)

- Satisfaction: Lower is better